

Local Market Update – September 2017

This is a research tool provided by the Big Sky Country MLS



Bozeman City Limits

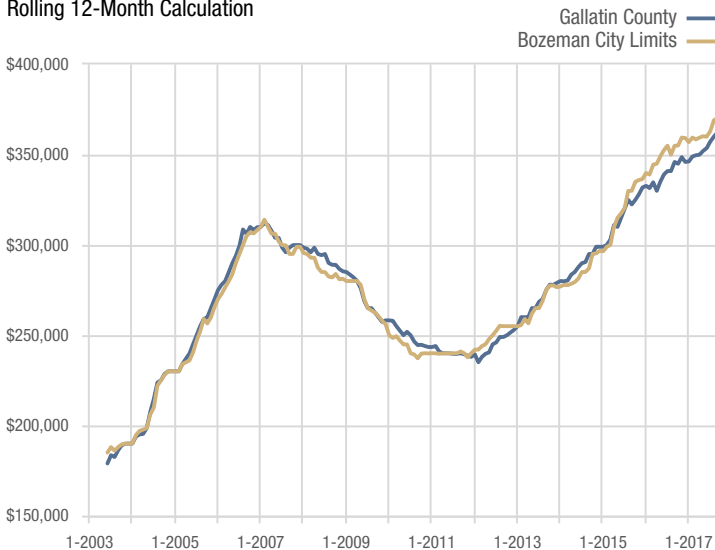
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	46	56	+ 21.7%	569	559	- 1.8%
Pending Sales	38	52	+ 36.8%	498	467	- 6.2%
Closed Sales	64	43	- 32.8%	460	424	- 7.8%
Days on Market Until Sale	67	52	- 22.4%	64	59	- 7.8%
Median Sales Price*	\$360,000	\$386,000	+ 7.2%	\$359,700	\$379,000	+ 5.4%
Average Sales Price*	\$414,493	\$445,844	+ 7.6%	\$400,598	\$418,882	+ 4.6%
Percent of List Price Received*	99.0%	99.0%	0.0%	99.0%	99.4%	+ 0.4%
Inventory of Homes for Sale	141	129	- 8.5%	—	—	—
Months Supply of Inventory	2.9	2.7	- 6.9%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	27	53	+ 96.3%	392	432	+ 10.2%
Pending Sales	31	27	- 12.9%	390	365	- 6.4%
Closed Sales	35	31	- 11.4%	353	313	- 11.3%
Days on Market Until Sale	49	24	- 51.0%	60	68	+ 13.3%
Median Sales Price*	\$258,000	\$287,500	+ 11.4%	\$235,000	\$274,500	+ 16.8%
Average Sales Price*	\$261,436	\$290,553	+ 11.1%	\$251,068	\$312,933	+ 24.6%
Percent of List Price Received*	98.8%	99.5%	+ 0.7%	99.0%	99.7%	+ 0.7%
Inventory of Homes for Sale	73	86	+ 17.8%	—	—	—
Months Supply of Inventory	1.9	2.4	+ 26.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

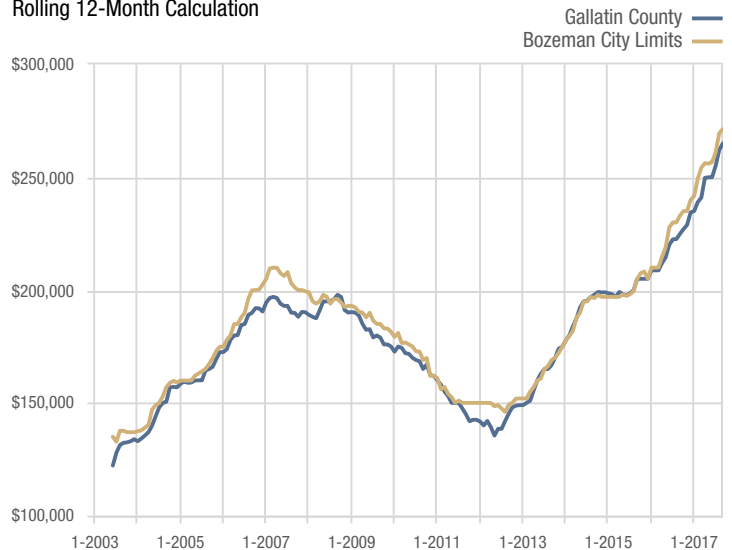
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Bozeman Areas Outside City Limits

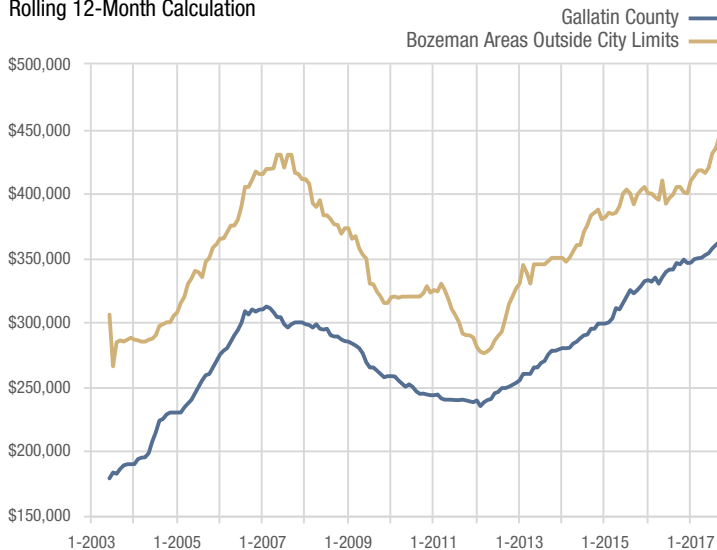
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	48	32	- 33.3%	561	472	- 15.9%
Pending Sales	31	25	- 19.4%	414	320	- 22.7%
Closed Sales	48	35	- 27.1%	374	327	- 12.6%
Days on Market Until Sale	64	37	- 42.2%	83	74	- 10.8%
Median Sales Price*	\$400,000	\$460,000	+ 15.0%	\$400,000	\$450,000	+ 12.5%
Average Sales Price*	\$507,589	\$582,007	+ 14.7%	\$505,685	\$588,580	+ 16.4%
Percent of List Price Received*	97.5%	98.2%	+ 0.7%	98.0%	98.1%	+ 0.1%
Inventory of Homes for Sale	232	194	- 16.4%	—	—	—
Months Supply of Inventory	5.7	5.7	0.0%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	4	4	0.0%	54	66	+ 22.2%
Pending Sales	4	3	- 25.0%	47	57	+ 21.3%
Closed Sales	3	8	+ 166.7%	45	47	+ 4.4%
Days on Market Until Sale	18	8	- 55.6%	40	40	0.0%
Median Sales Price*	\$234,000	\$260,000	+ 11.1%	\$224,900	\$254,000	+ 12.9%
Average Sales Price*	\$248,511	\$259,894	+ 4.6%	\$226,917	\$259,771	+ 14.5%
Percent of List Price Received*	100.0%	99.7%	- 0.3%	98.9%	99.3%	+ 0.4%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	1.5	1.4	- 6.7%	—	—	—

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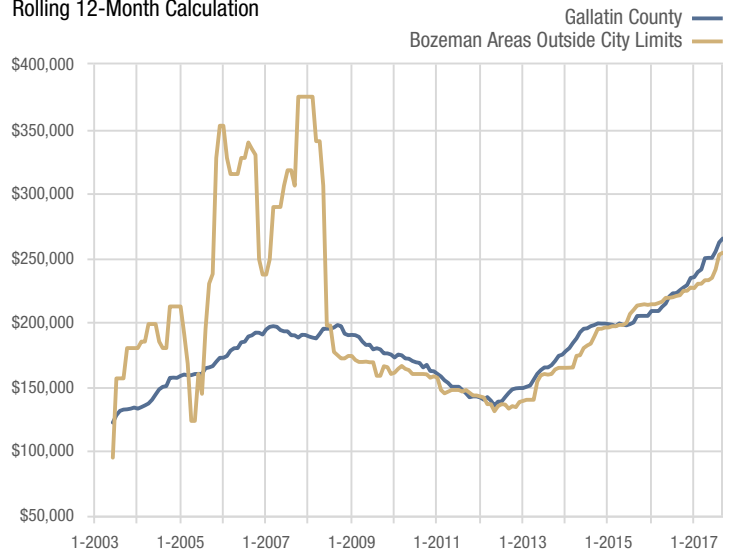
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Belgrade

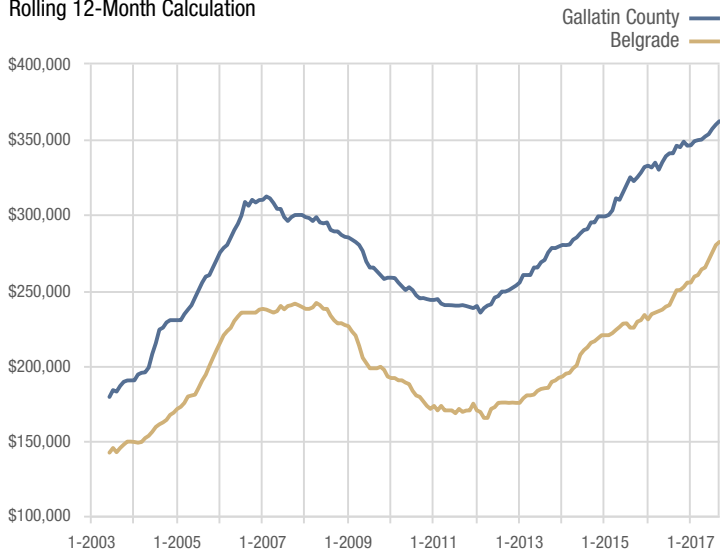
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	27	22	- 18.5%	306	337	+ 10.1%
Pending Sales	26	28	+ 7.7%	244	290	+ 18.9%
Closed Sales	21	34	+ 61.9%	221	272	+ 23.1%
Days on Market Until Sale	27	27	0.0%	39	39	0.0%
Median Sales Price*	\$264,000	\$296,250	+ 12.2%	\$252,000	\$285,750	+ 13.4%
Average Sales Price*	\$278,117	\$325,117	+ 16.9%	\$280,891	\$324,020	+ 15.4%
Percent of List Price Received*	100.5%	98.6%	- 1.9%	99.4%	99.0%	- 0.4%
Inventory of Homes for Sale	81	66	- 18.5%	—	—	—
Months Supply of Inventory	3.4	2.3	- 32.4%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	9	12	+ 33.3%	71	79	+ 11.3%
Pending Sales	8	8	0.0%	74	74	0.0%
Closed Sales	8	2	- 75.0%	70	59	- 15.7%
Days on Market Until Sale	33	11	- 66.7%	50	32	- 36.0%
Median Sales Price*	\$179,000	\$203,500	+ 13.7%	\$166,700	\$185,000	+ 11.0%
Average Sales Price*	\$177,913	\$203,500	+ 14.4%	\$163,514	\$185,760	+ 13.6%
Percent of List Price Received*	101.2%	101.1%	- 0.1%	99.6%	99.5%	- 0.1%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	1.4	1.1	- 21.4%	—	—	—

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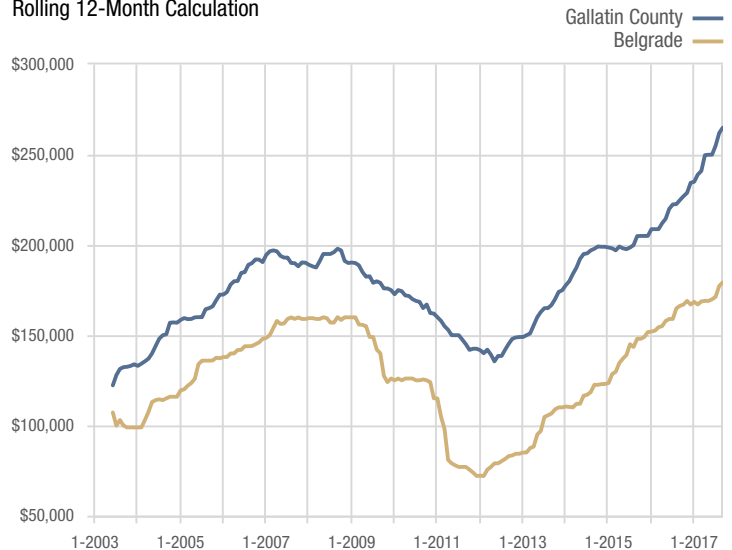
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Greater Manhattan

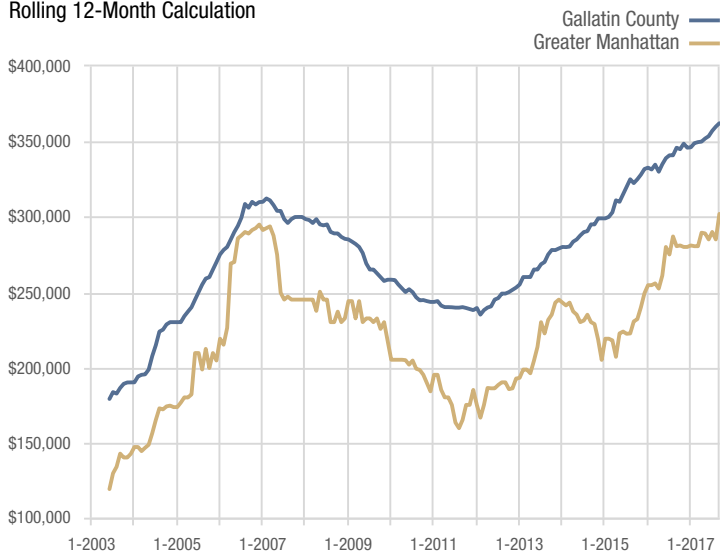
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	10	12	+ 20.0%	91	69	- 24.2%
Pending Sales	8	8	0.0%	57	53	- 7.0%
Closed Sales	11	6	- 45.5%	49	47	- 4.1%
Days on Market Until Sale	50	20	- 60.0%	68	73	+ 7.4%
Median Sales Price*	\$273,105	\$319,500	+ 17.0%	\$277,000	\$307,000	+ 10.8%
Average Sales Price*	\$263,193	\$320,483	+ 21.8%	\$310,541	\$372,164	+ 19.8%
Percent of List Price Received*	98.8%	98.3%	- 0.5%	98.4%	98.1%	- 0.3%
Inventory of Homes for Sale	34	24	- 29.4%	—	—	—
Months Supply of Inventory	5.8	4.5	- 22.4%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	1	0	- 100.0%	7	9	+ 28.6%
Pending Sales	2	1	- 50.0%	10	8	- 20.0%
Closed Sales	0	3	—	10	8	- 20.0%
Days on Market Until Sale	—	8	—	103	9	- 91.3%
Median Sales Price*	—	\$115,000	—	\$176,950	\$134,000	- 24.3%
Average Sales Price*	—	\$119,667	—	\$164,445	\$144,438	- 12.2%
Percent of List Price Received*	—	99.2%	—	97.7%	99.0%	+ 1.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.2	0.8	- 33.3%	—	—	—

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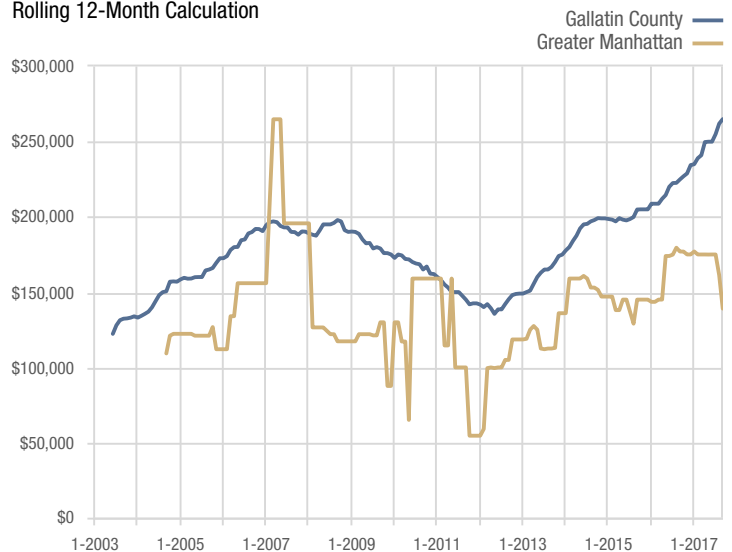
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Greater Three Forks

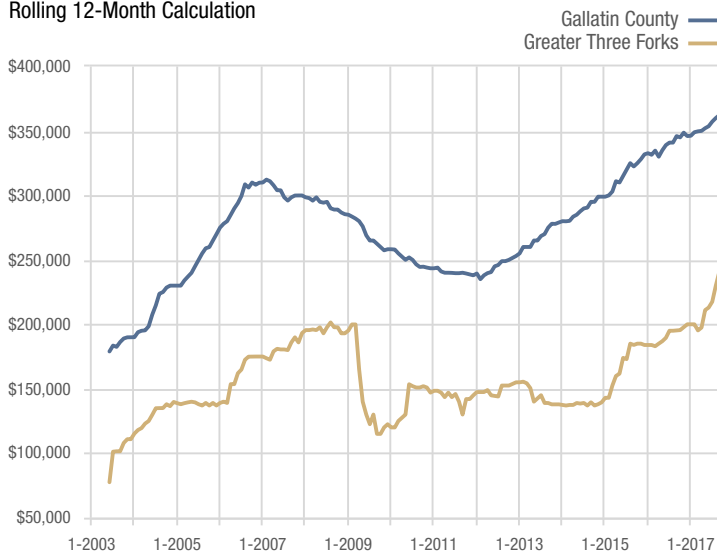
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	5	2	- 60.0%	45	52	+ 15.6%
Pending Sales	4	6	+ 50.0%	37	34	- 8.1%
Closed Sales	4	3	- 25.0%	30	27	- 10.0%
Days on Market Until Sale	111	49	- 55.9%	70	67	- 4.3%
Median Sales Price*	\$180,750	\$242,490	+ 34.2%	\$197,750	\$242,490	+ 22.6%
Average Sales Price*	\$177,375	\$253,830	+ 43.1%	\$243,741	\$249,432	+ 2.3%
Percent of List Price Received*	96.9%	97.2%	+ 0.3%	95.5%	96.9%	+ 1.5%
Inventory of Homes for Sale	13	16	+ 23.1%	—	—	—
Months Supply of Inventory	3.0	4.4	+ 46.7%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	10	0	- 100.0%	10	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	0	0	—	0	2	—
Days on Market Until Sale	—	—	—	—	154	—
Median Sales Price*	—	—	—	—	\$238,368	—
Average Sales Price*	—	—	—	—	\$238,368	—
Percent of List Price Received*	—	—	—	—	101.4%	—
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	9.0	5.0	- 44.4%	—	—	—

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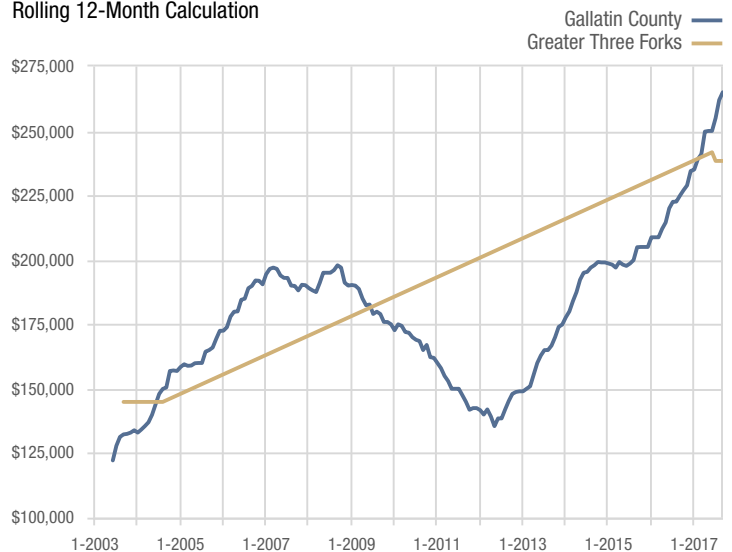
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Greater Big Sky

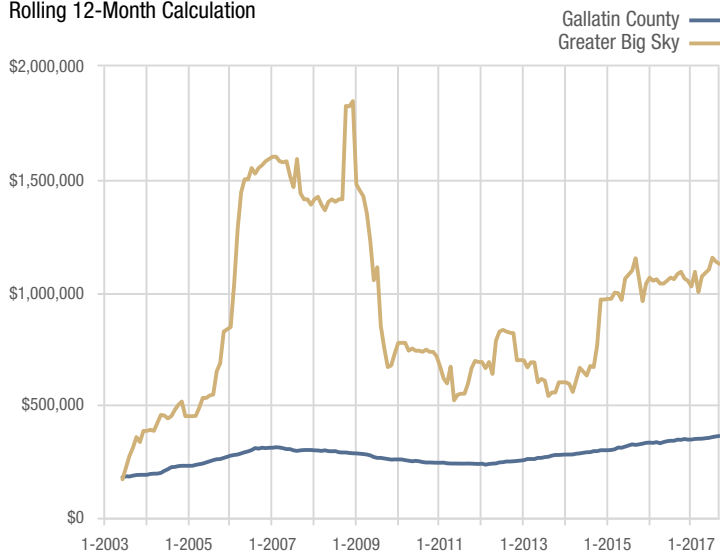
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	2	7	+ 250.0%	96	89	- 7.3%
Pending Sales	5	8	+ 60.0%	51	67	+ 31.4%
Closed Sales	12	8	- 33.3%	50	55	+ 10.0%
Days on Market Until Sale	229	190	- 17.0%	232	229	- 1.3%
Median Sales Price*	\$1,437,500	\$1,162,500	- 19.1%	\$1,080,000	\$1,237,500	+ 14.6%
Average Sales Price*	\$1,867,917	\$1,442,563	- 22.8%	\$1,618,987	\$1,407,866	- 13.0%
Percent of List Price Received*	94.3%	97.9%	+ 3.8%	95.4%	95.0%	- 0.4%
Inventory of Homes for Sale	90	68	- 24.4%	—	—	—
Months Supply of Inventory	17.4	9.5	- 45.4%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	18	13	- 27.8%	171	150	- 12.3%
Pending Sales	25	17	- 32.0%	145	146	+ 0.7%
Closed Sales	24	12	- 50.0%	118	125	+ 5.9%
Days on Market Until Sale	230	103	- 55.2%	171	139	- 18.7%
Median Sales Price*	\$393,500	\$333,750	- 15.2%	\$310,000	\$365,000	+ 17.7%
Average Sales Price*	\$576,347	\$379,042	- 34.2%	\$407,147	\$451,666	+ 10.9%
Percent of List Price Received*	95.2%	96.4%	+ 1.3%	95.3%	96.3%	+ 1.0%
Inventory of Homes for Sale	119	90	- 24.4%	—	—	—
Months Supply of Inventory	8.1	6.3	- 22.2%	—	—	—

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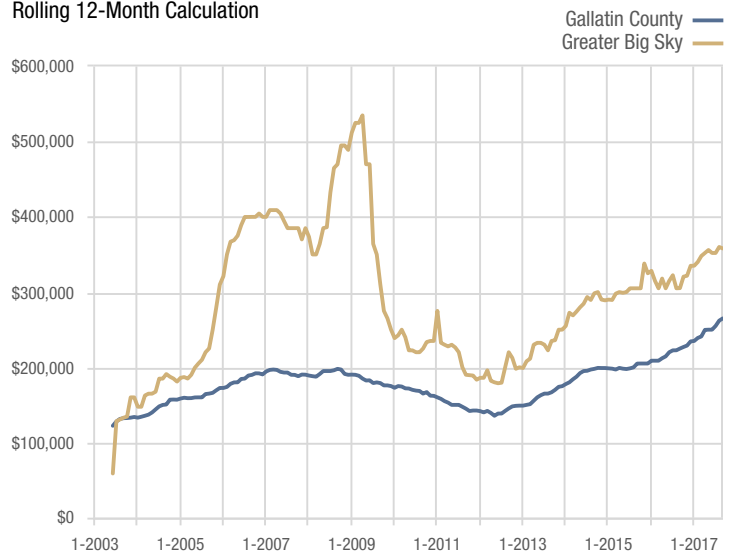
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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West Yellowstone

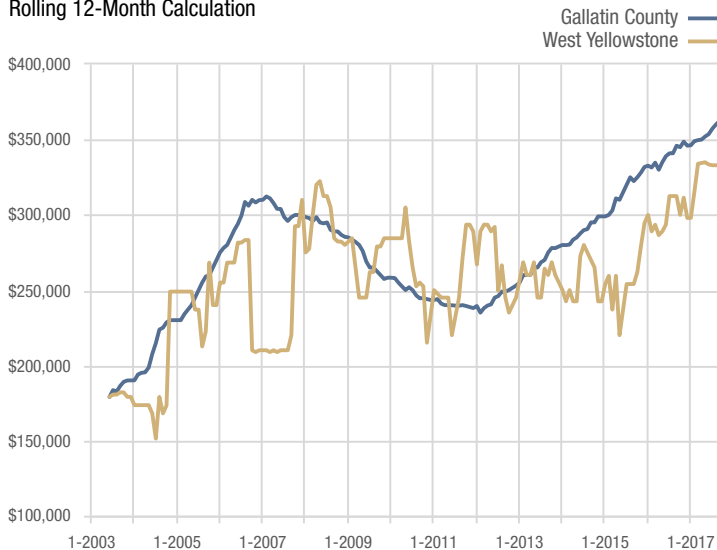
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	1	1	0.0%	38	42	+ 10.5%
Pending Sales	4	3	- 25.0%	23	26	+ 13.0%
Closed Sales	2	2	0.0%	19	19	0.0%
Days on Market Until Sale	44	186	+ 322.7%	216	156	- 27.8%
Median Sales Price*	\$254,500	\$1,653,500	+ 549.7%	\$297,950	\$335,000	+ 12.4%
Average Sales Price*	\$254,500	\$1,653,500	+ 549.7%	\$319,734	\$535,474	+ 67.5%
Percent of List Price Received*	94.0%	84.9%	- 9.7%	93.5%	94.1%	+ 0.6%
Inventory of Homes for Sale	32	28	- 12.5%	—	—	—
Months Supply of Inventory	13.7	10.0	- 27.0%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	0	0	—	4	7	+ 75.0%
Pending Sales	0	0	—	6	4	- 33.3%
Closed Sales	0	0	—	5	4	- 20.0%
Days on Market Until Sale	—	—	—	112	22	- 80.4%
Median Sales Price*	—	—	—	\$137,500	\$148,250	+ 7.8%
Average Sales Price*	—	—	—	\$246,900	\$146,100	- 40.8%
Percent of List Price Received*	—	—	—	95.5%	99.7%	+ 4.4%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

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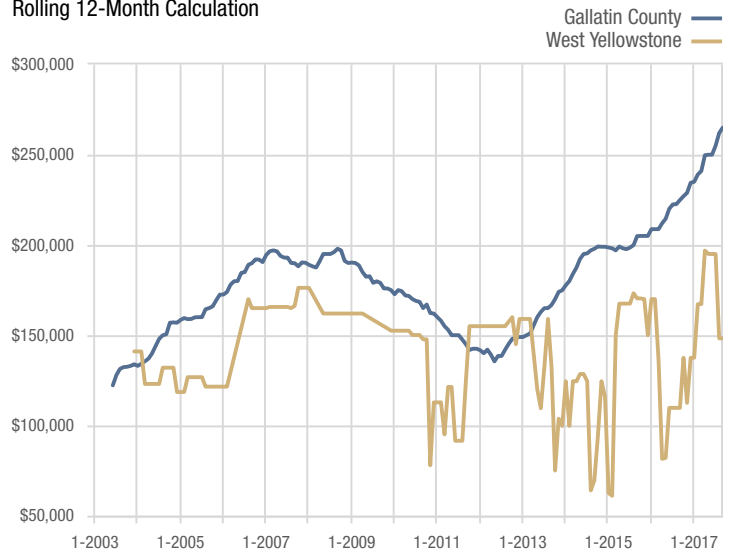
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Livingston City Limits

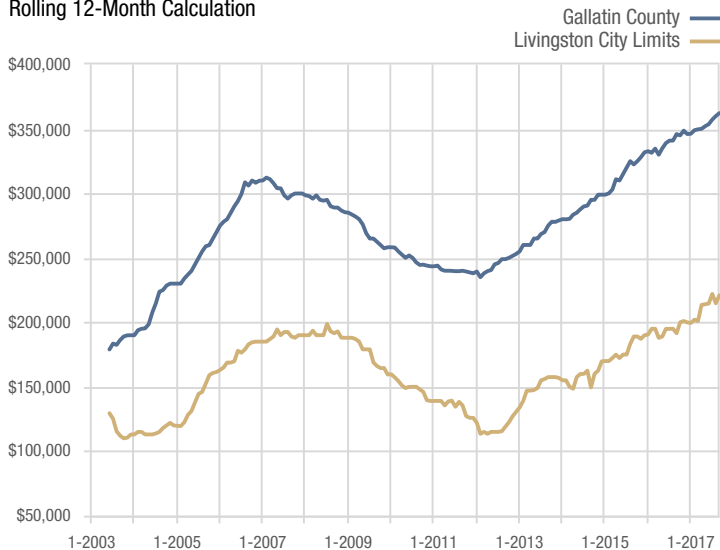
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	13	16	+ 23.1%	143	140	- 2.1%
Pending Sales	10	11	+ 10.0%	106	134	+ 26.4%
Closed Sales	13	11	- 15.4%	104	120	+ 15.4%
Days on Market Until Sale	70	62	- 11.4%	64	55	- 14.1%
Median Sales Price*	\$175,000	\$230,000	+ 31.4%	\$200,000	\$227,000	+ 13.5%
Average Sales Price*	\$191,215	\$237,082	+ 24.0%	\$201,617	\$229,765	+ 14.0%
Percent of List Price Received*	93.9%	97.1%	+ 3.4%	96.4%	97.3%	+ 0.9%
Inventory of Homes for Sale	47	29	- 38.3%	—	—	—
Months Supply of Inventory	4.3	2.2	- 48.8%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	2	5	+ 150.0%	16	26	+ 62.5%
Pending Sales	0	6	—	7	21	+ 200.0%
Closed Sales	0	2	—	8	12	+ 50.0%
Days on Market Until Sale	—	2	—	26	24	- 7.7%
Median Sales Price*	—	\$394,750	—	\$168,250	\$146,500	- 12.9%
Average Sales Price*	—	\$394,750	—	\$165,100	\$192,774	+ 16.8%
Percent of List Price Received*	—	99.1%	—	98.9%	96.2%	- 2.7%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	4.5	1.9	- 57.8%	—	—	—

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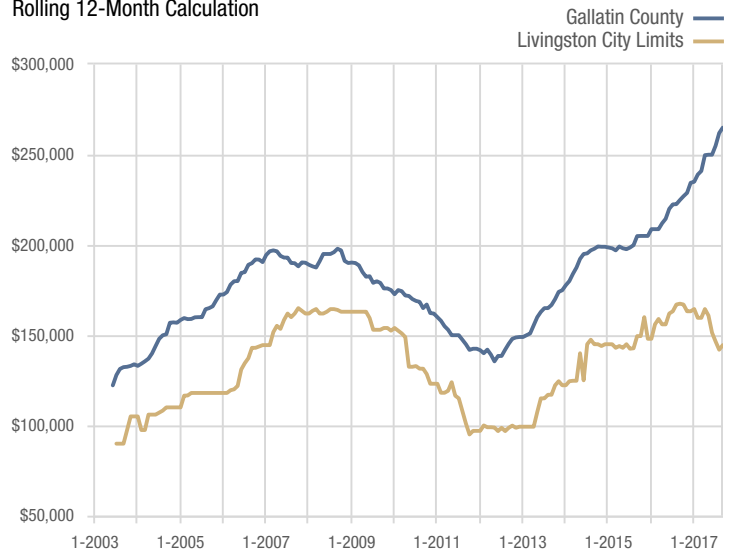
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Park County

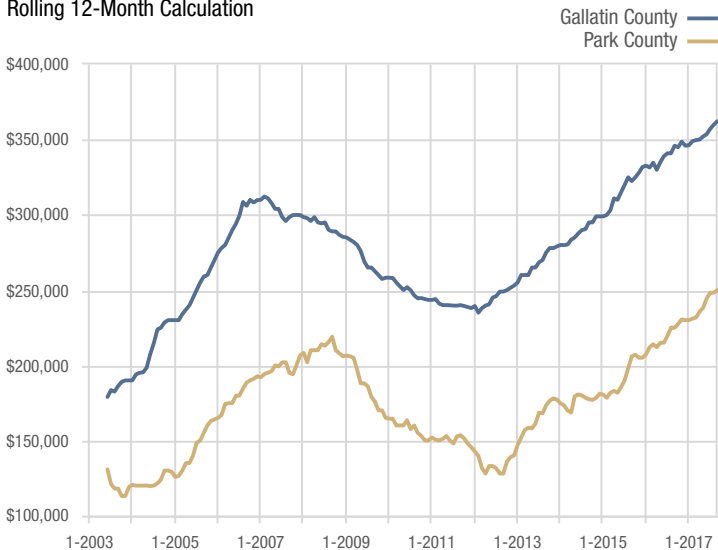
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	20	20	0.0%	222	219	- 1.4%
Pending Sales	18	15	- 16.7%	148	187	+ 26.4%
Closed Sales	16	19	+ 18.8%	138	174	+ 26.1%
Days on Market Until Sale	94	62	- 34.0%	85	73	- 14.1%
Median Sales Price*	\$198,000	\$269,000	+ 35.9%	\$225,000	\$263,250	+ 17.0%
Average Sales Price*	\$294,948	\$293,177	- 0.6%	\$255,603	\$298,124	+ 16.6%
Percent of List Price Received*	94.1%	95.9%	+ 1.9%	96.1%	96.7%	+ 0.6%
Inventory of Homes for Sale	104	73	- 29.8%	—	—	—
Months Supply of Inventory	6.9	3.9	- 43.5%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	2	5	+ 150.0%	16	29	+ 81.3%
Pending Sales	0	7	—	7	22	+ 214.3%
Closed Sales	0	2	—	9	12	+ 33.3%
Days on Market Until Sale	—	2	—	33	24	- 27.3%
Median Sales Price*	—	\$394,750	—	\$169,500	\$146,500	- 13.6%
Average Sales Price*	—	\$394,750	—	\$176,200	\$192,774	+ 9.4%
Percent of List Price Received*	—	99.1%	—	99.0%	96.2%	- 2.8%
Inventory of Homes for Sale	10	7	- 30.0%	—	—	—
Months Supply of Inventory	4.7	2.5	- 46.8%	—	—	—

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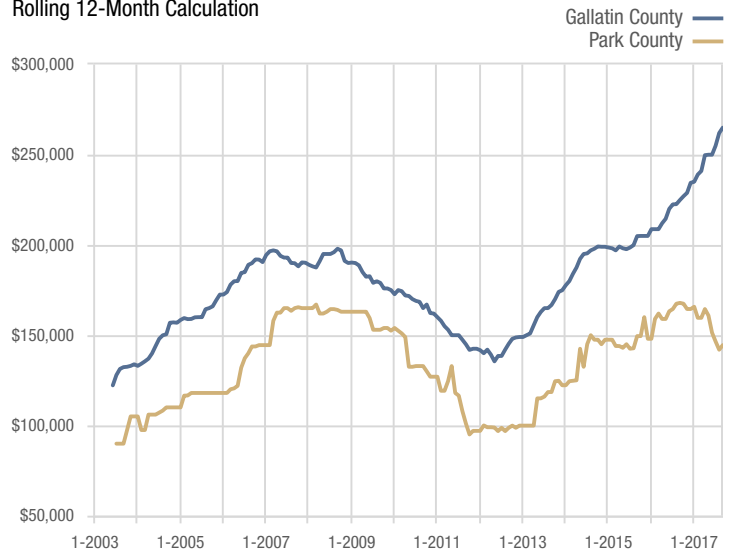
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Beaverhead County

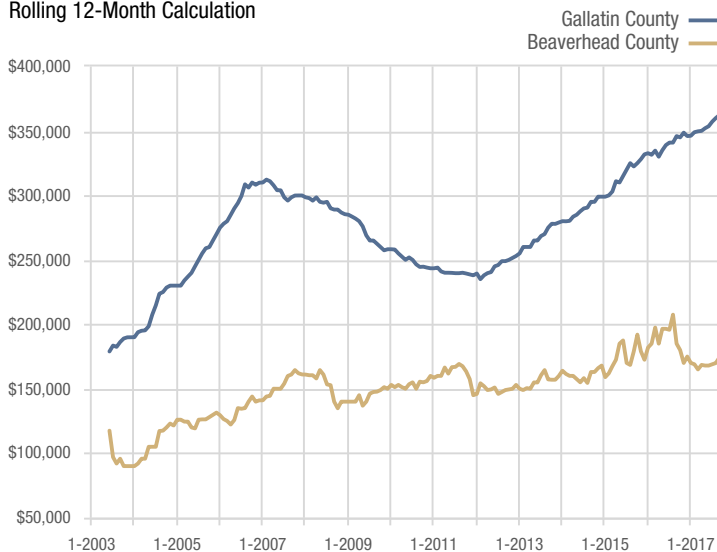
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	4	5	+ 25.0%	123	108	- 12.2%
Pending Sales	8	2	- 75.0%	82	70	- 14.6%
Closed Sales	15	5	- 66.7%	75	69	- 8.0%
Days on Market Until Sale	83	74	- 10.8%	128	94	- 26.6%
Median Sales Price*	\$146,500	\$222,000	+ 51.5%	\$182,000	\$175,000	- 3.8%
Average Sales Price*	\$157,827	\$234,600	+ 48.6%	\$206,819	\$204,076	- 1.3%
Percent of List Price Received*	96.6%	95.1%	- 1.6%	95.3%	94.2%	- 1.2%
Inventory of Homes for Sale	63	56	- 11.1%	—	—	—
Months Supply of Inventory	8.1	7.8	- 3.7%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	0	1	—	4	5	+ 25.0%
Pending Sales	0	0	—	5	2	- 60.0%
Closed Sales	1	0	- 100.0%	4	2	- 50.0%
Days on Market Until Sale	102	—	—	143	43	- 69.9%
Median Sales Price*	\$135,000	—	—	\$132,500	\$139,000	+ 4.9%
Average Sales Price*	\$135,000	—	—	\$131,250	\$139,000	+ 5.9%
Percent of List Price Received*	97.1%	—	—	94.9%	99.0%	+ 4.3%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

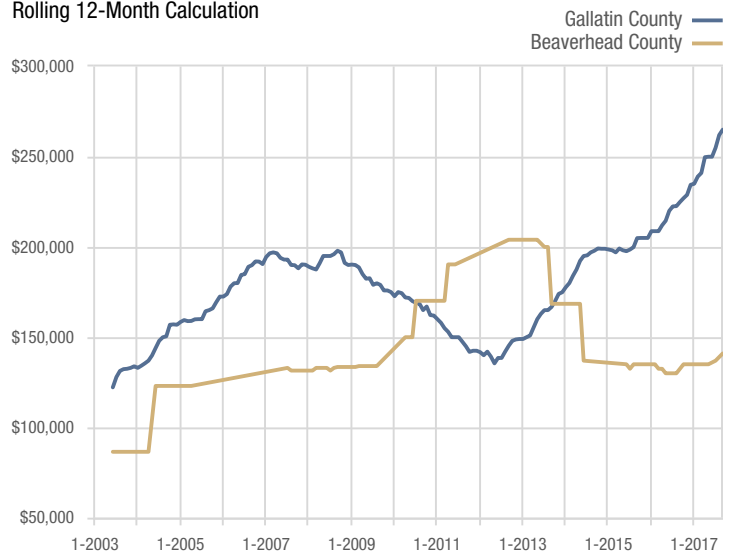
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Madison County

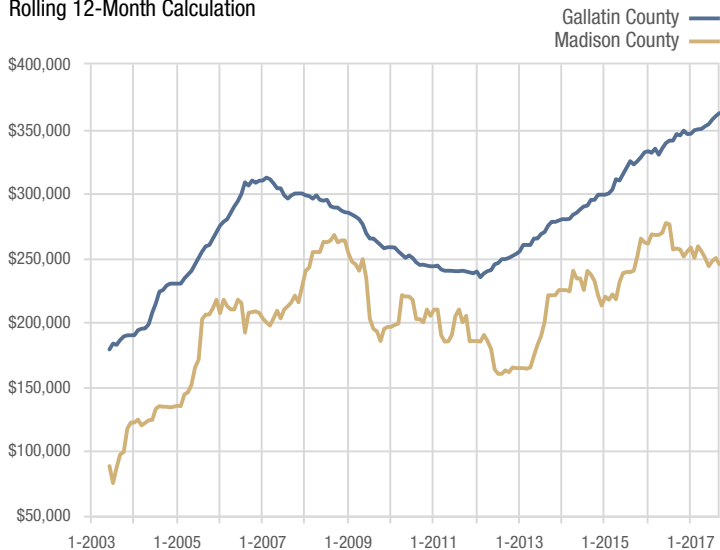
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	13	12	- 7.7%	164	154	- 6.1%
Pending Sales	9	12	+ 33.3%	100	86	- 14.0%
Closed Sales	14	7	- 50.0%	92	71	- 22.8%
Days on Market Until Sale	163	77	- 52.8%	169	158	- 6.5%
Median Sales Price*	\$304,000	\$245,000	- 19.4%	\$252,000	\$243,500	- 3.4%
Average Sales Price*	\$419,921	\$596,271	+ 42.0%	\$300,956	\$315,927	+ 5.0%
Percent of List Price Received*	96.5%	94.5%	- 2.1%	93.9%	95.4%	+ 1.6%
Inventory of Homes for Sale	138	129	- 6.5%	—	—	—
Months Supply of Inventory	14.2	15.0	+ 5.6%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	0	1	—	1	9	+ 800.0%
Pending Sales	0	3	—	0	7	—
Closed Sales	0	0	—	0	3	—
Days on Market Until Sale	—	—	—	—	91	—
Median Sales Price*	—	—	—	—	\$173,700	—
Average Sales Price*	—	—	—	—	\$190,400	—
Percent of List Price Received*	—	—	—	—	95.1%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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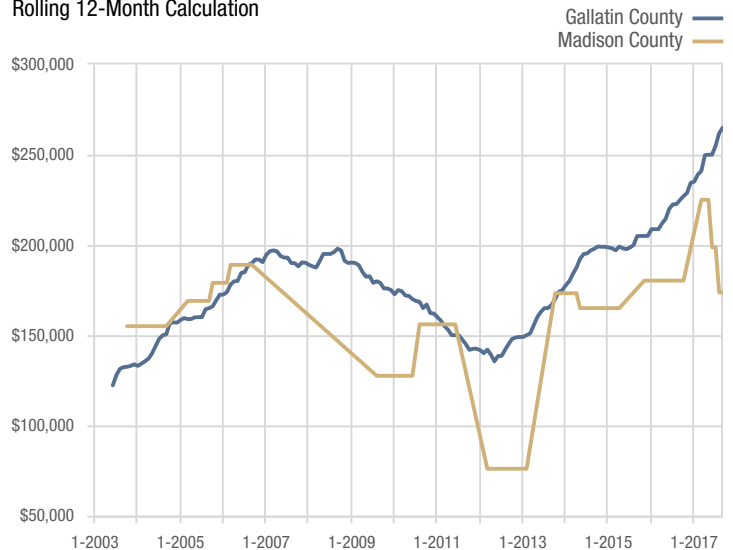
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jefferson County

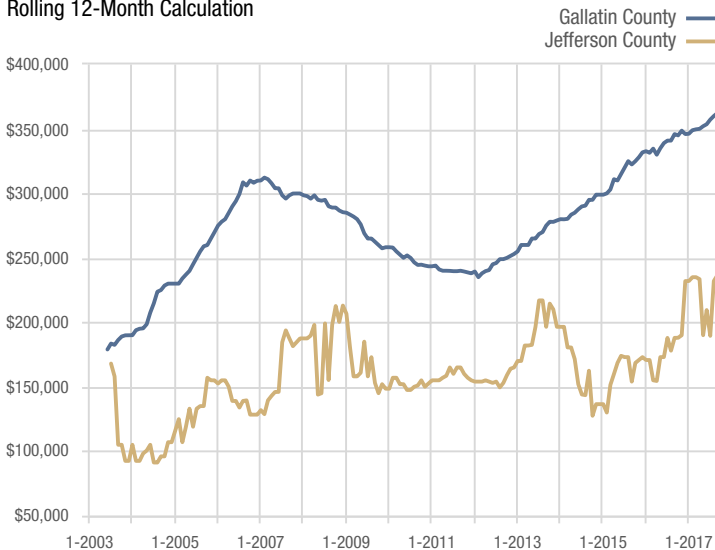
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	7	3	- 57.1%	47	47	0.0%
Pending Sales	4	4	0.0%	28	28	0.0%
Closed Sales	3	1	- 66.7%	22	22	0.0%
Days on Market Until Sale	100	119	+ 19.0%	189	153	- 19.0%
Median Sales Price*	\$235,000	\$370,000	+ 57.4%	\$187,950	\$189,000	+ 0.6%
Average Sales Price*	\$573,667	\$370,000	- 35.5%	\$248,882	\$238,788	- 4.1%
Percent of List Price Received*	95.8%	97.6%	+ 1.9%	94.9%	95.3%	+ 0.4%
Inventory of Homes for Sale	30	26	- 13.3%	—	—	—
Months Supply of Inventory	10.0	8.9	- 11.0%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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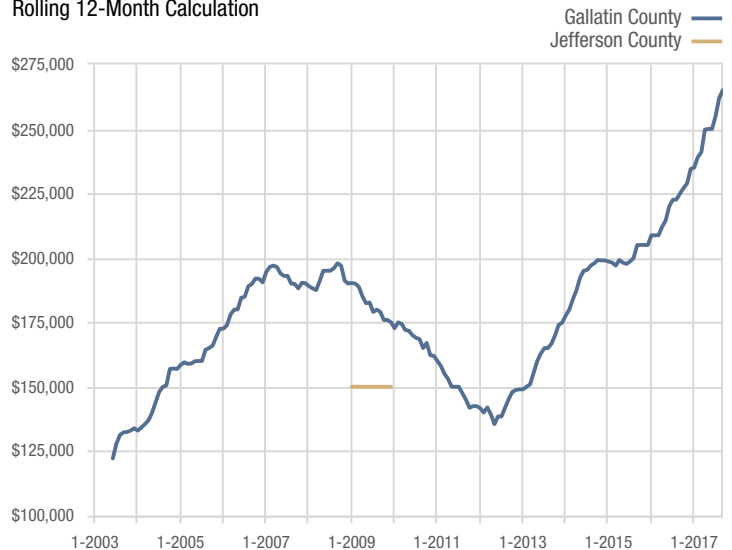
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Broadwater County

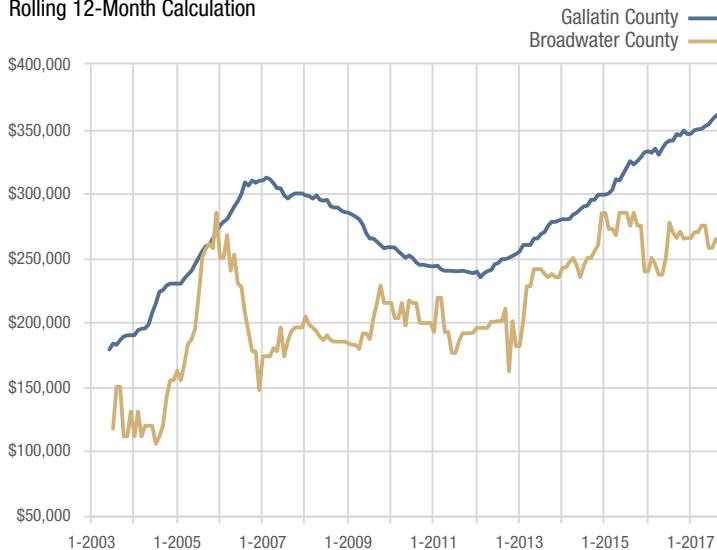
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	2	1	- 50.0%	64	55	- 14.1%
Pending Sales	2	2	0.0%	38	36	- 5.3%
Closed Sales	4	1	- 75.0%	36	31	- 13.9%
Days on Market Until Sale	239	14	- 94.1%	98	104	+ 6.1%
Median Sales Price*	\$252,875	\$176,000	- 30.4%	\$265,400	\$262,000	- 1.3%
Average Sales Price*	\$227,188	\$176,000	- 22.5%	\$263,134	\$272,058	+ 3.4%
Percent of List Price Received*	95.5%	99.4%	+ 4.1%	96.4%	97.9%	+ 1.6%
Inventory of Homes for Sale	21	16	- 23.8%	—	—	—
Months Supply of Inventory	5.3	4.9	- 7.5%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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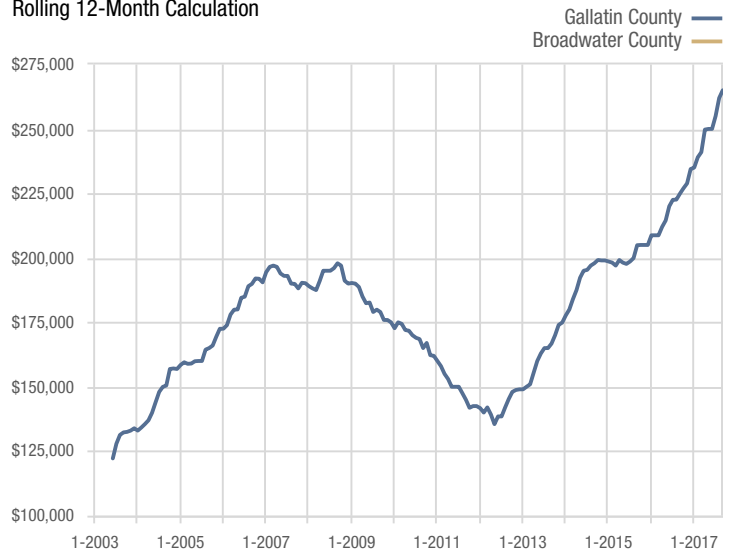
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Sweet Grass County

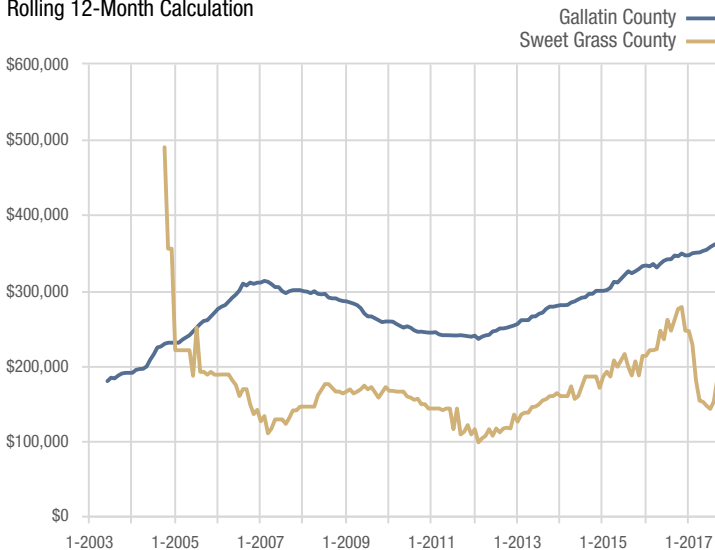
Single Family	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	2	2	0.0%	59	48	- 18.6%
Pending Sales	3	4	+ 33.3%	33	31	- 6.1%
Closed Sales	6	8	+ 33.3%	30	27	- 10.0%
Days on Market Until Sale	72	99	+ 37.5%	103	135	+ 31.1%
Median Sales Price*	\$174,950	\$291,250	+ 66.5%	\$280,000	\$210,000	- 25.0%
Average Sales Price*	\$217,150	\$287,788	+ 32.5%	\$246,813	\$223,072	- 9.6%
Percent of List Price Received*	94.6%	94.9%	+ 0.3%	92.5%	94.1%	+ 1.7%
Inventory of Homes for Sale	40	31	- 22.5%	—	—	—
Months Supply of Inventory	11.3	10.1	- 10.6%	—	—	—

Condo/Townhouse	September			Year to Date		
	2016	2017	% Change	Thru 9-2016	Thru 9-2017	% Change
Key Metrics						
New Listings	1	0	- 100.0%	4	2	- 50.0%
Pending Sales	0	0	—	2	2	0.0%
Closed Sales	0	0	—	2	2	0.0%
Days on Market Until Sale	—	—	—	149	53	- 64.4%
Median Sales Price*	—	—	—	\$111,000	\$104,750	- 5.6%
Average Sales Price*	—	—	—	\$111,000	\$104,750	- 5.6%
Percent of List Price Received*	—	—	—	94.5%	96.0%	+ 1.6%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

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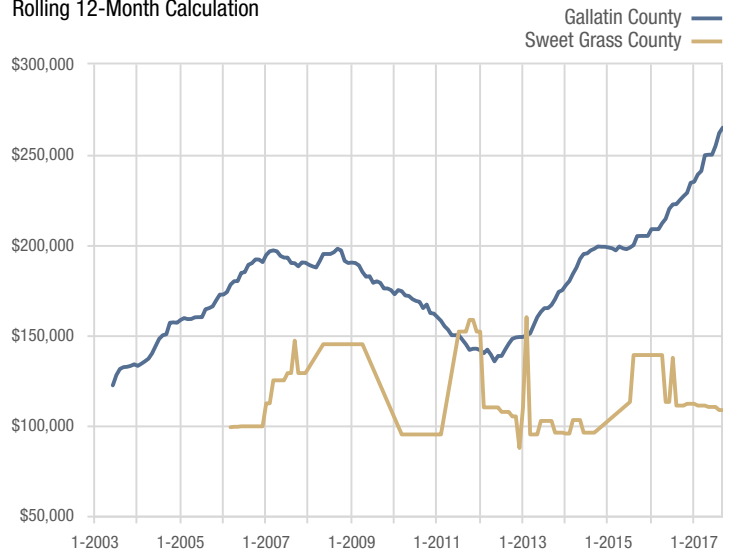
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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